



“Creating value as a property manager in today’s marketplace requires an ability to meld the expectations and demands of clients, tenants, colleagues, dealmakers and vendors into an effective service delivery product. The breadth and depth of my experience and personal integrity enable me to create this value day in and day out.”



Seattle, Washington

Bringing more than 27 years’ experience in commercial property management, project management and management team leadership to his role as Senior General Manager at Urban Renaissance Group (URG), Jim Long currently leads the property management teams for six Seattle office towers. This 2.1 million square foot portfolio includes four newly-developed, single tenant Class-A assets in the Lake Union submarket as well as two established multi-tenant towers adjacent to the downtown core. Jim works diligently in developing honest and effective partnerships with his clients, customers, employees and vendors.

Prior to joining URG, Jim honed his agency management skills with several regional commercial real estate companies. His experience includes profit and loss responsibility for commercial management business units and new business development. As a former asset manager, he has also been responsible for financial performance, property management, investor relations and quarterly reporting for a diverse portfolio of commercial, multi-family and retail assets.

Jim worked with Equity Office Properties Trust (EOP) for 10 years. In 2001, he relocated from Albuquerque, New Mexico to Bellevue, Wash. and was promoted to General Manager for EOP’s 1.5 million square foot Class A suburban office portfolio located along the I-90 Corridor. In 2004, he was promoted to Managing Director, Property Management for EOP’s entire Eastside portfolio. This portfolio consisted of 43 Class A high-rise, mid-rise and campus style office buildings totaling more than 4.67 million square feet with 500+ customers and a net operating income of more than \$73 million. During his tenure at EOP, his management teams consistently received regional recognition for delivering high levels of customer service across a portfolio of varied office product types and tenant profiles.